MODEL ANSWERS
TERM - JUNE 2023

## STRATEGIC FINANCIAL MANAGEMNT

Time Allowed: 3 Hours
Full Marks: 100
The figures in the margin on the right side indicate full marks.
Where considered necessary, suitable assumptions may be made and clearly indicated in the answer.

Question No. 1 and 8 are compulsory; Answer any four from Question No. 2, 3, 4, 5, 6 \& 7.

## SECTION - A

1. (a)

| Sl. <br> No. | Answer | Justification |
| :---: | :---: | :--- |
| (i) | (d) | Low value addition does not create any barrier for the new entrants <br> rather it provides the space for them in the market. <br> So, the correct option is (d). |
| (ii) | (a) | Operational risk is a part of business risk and hence not a part of <br> financial risk. So, the correct option is (a). |
| (iii) | (d) | Euro notes are of three types - Commercial Papers, Note Issuance <br> Facilities and Medium Term Notes. <br> So, the correct option is (d) |
| (iv) | (b) | Leveraged lease refers to a lease agreement wherein the lessor <br> acquires an asset partially financed by the financial institutions and <br> lease out the same to the lessee for the agreed lease payments. <br> So, the correct option is (b) |
| (v) | (d) | DCL $=\%$ change in $\mathrm{EPS} / \%$ change in sales <br> So, So, the correct option is (d) |
| (vi) | (b) | The Forward Price $(\mathrm{F})=340 \times \mathrm{e}^{6 / 12 \times 0.12}=340 \times 1.0618=₹ 361.012$ <br> So, the correct option is (b). |
| (vii) | (c) | Payback Reciprocal $=₹ 10$ lakh $\div ₹ 50$ lakh $=1 / 5$ or $20 \%$ <br> So, the correct option is (c). |
| (viii) | (b) | Intrinsic value of a share $=\mathrm{D}_{1} /\left(\mathrm{K}_{\mathrm{e}}-\mathrm{g}\right)=2.1 /\left(\mathrm{K}_{\mathrm{e}}-0.05\right)=12.35$ <br> or, $\mathrm{K}_{\mathrm{e}}=0.05+2.1 / 12.35=22 \%$ <br> $\mathrm{E}(\mathrm{R})=\mathrm{Rf}+\beta(\mathrm{Rm}-\mathrm{Rf})=\mathrm{Rf}(1-\beta)+\beta R m$ <br> $22 \%=R f(-1)+2 \times 14 \%$, |
| or, Rf=6\% |  |  |
| So, the correct option is (b). |  |  |

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## SECTION - B

2. (a) (i) Project A

| End of Year | 0 | 1 | 2 | 3 | 4 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Cash Outflow | $-(60)$ |  |  |  |  |
| Cash inflows |  | 30 | 55 | 60 | 25 |
| Cash inflows after tax |  | 18 | 33 | 36 | 15 |
| Depreciation tax shield |  | 6 | 6 | 6 | 6 |
| Effective cash flows after tax <br> and depreciation shield |  | 24 | 39 | 42 | 21 |
| PV factor | 1.0 | 0.870 | 0.756 | 0.658 | 0.572 |
| PV of Cash inflows | 90.01 |  |  |  |  |
| Total of PV of inflows | 20.88 | 29.48 | 27.64 | 12.01 |  |
| PV of outflows | -(60.00) |  |  |  |  |
| NPV | +30.01 |  |  |  |  |

## Project B

| End of Year | 0 | 1 | 2 | 3 | 4 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Cash Outflow | $-(60)$ |  |  |  |  |
| Cash inflows |  | 25 | 60 | 65 |  |
| Cash inflows after tax |  | 15 | 36 | 39 |  |
| Depreciation tax shield |  | 24 |  |  |  |
| Effective cash flows after tax and <br> depreciation shield |  | 39 | 36 | 39 |  |
| PV factor | 1.0 | 0.870 | 0.756 | 0.658 | 0.572 |
| PV of Cash inflows | 86.81 |  |  |  |  |
| Total of PV of inflows | 33.93 | 27.22 | 25.66 |  |  |
| PV of outflows | NPV | (60.00) |  |  |  |
| NPV of Proct |  |  |  |  |  |

NPV of Project A is higher, but the project lives are unequal. 12 lacs of A's PV in the 4 years has been in favour of A compared to B. Hence, choice based on NPV is not appropriate.
Equal annual inflows of $\mathrm{A}=90.01 / 2.856=31.52(\mathrm{PV}$ Annuity $15 \%, 4$ years $=$ 2.856)

Equal annual cash inflows of $\mathrm{B}=86.81 / 2.284=38.00$ (PV Annuity 15\%, 3 years $=2.284$ ) Since B yields higher equated annual inflows, B is the better choice. This measure is appropriate for projects with unequal lives.

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(b) Different type of securities issued by the special purpose vehicle (SPV) in securitization transactions are as follows:
a. Pass Through Certificates: In case of a pass-through certificate, payments to investors depend upon the cash flow from the assets backing such certificates. That is to say, as and when cash (principal and interest) is received from the original borrower by the SPV, it is passed on to the holders of certificates at regular intervals and the entire principal is returned with the retirement of the assets packed in the pool.
b. Pay Through Certificates: Pay through certificates has a multiple maturity structure depending upon the maturity pattern of underlying assets. Thus, the SPV can issue two or three different types of securities with different maturity patterns like short term, medium term and long term. Thus, these have a greater flexibility with varying maturity pattern needed by the investors.
c. Preferred Stock Certificates: These are issued by a subsidiary company against the trade debts and consumer receivables of its parent company. In other words, subsidiary companies buy the trade debts and receivables of parent companies to enjoy liquidity. Generally, these stocks are backed by guarantees given by highly rated merchant banks and hence they are also attractive from the investor's point of view. These instruments are generally short term in nature.
d. Asset Backed Commercial Papers: This type of structure is mostly prevalent in mortgage-backed securities. Under this the SPV purchases portfolio of mortgages from different sources (various lending institution) and they are combined into a single group on the basis of interest rate, maturity dates and underlying collaterals. They are then transferred to a Trust which in turn issued mortgage-backed certificate to the investors. These are also of short term in nature.
e. Interest Only Certificates: In case of these certificates, payments are made to investors only from the interest incomes earned from the assets securitized.
f. Principal Only Certificates: As the very name suggest payment are made to the investors only from the repayment of principal by the original borrower. These certificates enable speculative dealings since the speculators know well that the interest rate movements would affect the bond value immediately. When interest rate increases, the bond value will decline and vice-versa.

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3. (a) (i) The net present value of each path at $12 \%$ discount rate is given below:

| Path | Cash inflow year <br> 1*discount factor year 1 | cash inflow year <br> 2*discount factor year 2 | Total <br> inflow | cash <br> outflow | NPV |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | $₹ 25000^{*} .8929=22323$ | $12000^{*} .7972=9566$ | 31889 | 40000 | -8111 |
| 2 | $₹ 25000^{*} .8929=22323$ | $16000^{*} .7972=12755$ | 35078 | 40000 | -4922 |
| 3 | $₹ 25000^{*} .8929=22323$ | $25000^{*} .7972=19930$ | 42253 | 40000 | 2253 |
| 4 | $₹ 30000^{*} .8929=26787$ | $20000^{*} .7972=15944$ | 42731 | 40000 | 2731 |
| 5 | $₹ 30000^{*} .8929=26787$ | $25000^{*} .7972=19930$ | 46717 | 40000 | 6717 |
| 6 | $₹ 30000^{*} .8929=26787$ | $30000^{*} .7972=23916$ | 50703 | 40000 | 10703 |

Statement showing Expected Net Present Value

| Path | NPV @12\% | Joint probability | Expected NPV |
| :---: | :---: | :---: | :---: |
| 1 | -8111 | 0.08 | -648.88 |
| 2 | -4922 | 0.12 | -590.64 |
| 3 | 2253 | 0.2 | 450.60 |
| 4 | 2731 | 0.24 | 655.44 |
| 5 | 6717 | 0.3 | 2015.1 |
| 6 | 10703 | 0.06 | 642.18 |
|  |  |  | 2523.8 |

(ii) If the worst outcome is realized, the Net Present Value which the project will yield is ₹ 8111 (negative). The probability of occurrence of this NPV is $8 \%$
(iii) The best outcome will be path 6 when NPV is higher i.e., ₹ 10703 (positive). The probability of occurrence of this NPV is $6 \%$
(b) Non-fungible tokens (NFTs) are cryptographic assets on a blockchain with unique identification codes and metadata that distinguish them from each other. Unlike cryptocurrencies (which are fungible as each unit of cryptocurrency represent same value and characteristics), these are non-fungible as each NFT is unique. Non-fungible tokens can digitally represent any asset, including online-only assets like digital artwork and real assets such as real estate. Today, however, much of the current market for NFTs is centered around collectibles, such as digital artwork, sports cards, and rarities. Perhaps the most hyped space is NBA Top Shot, a place to collect non-fungible tokenized NBA moments in digital card form. Some of these cards have sold for millions of dollars. Recently, Twitter's (TWTR) Jack Dorsey tweeted a link to a tokenized version of the first tweet ever, in which he wrote: "just setting up my twttr." The NFT version of the firstever tweet sold for more than $\$ 2.9$ million.

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NFTs are created through a process called 'asset tokenization'. Asset tokenization is the process by which an issuer creates digital tokens on a distributed ledger or blockchain (Ethereum being most popular), which represent either digital or physical assets.
NFTs can be bought and sold in NFT marketplace such as Rarible, OpenSea, Foundation. However, to buy NFTs from this marketplace, one will require a wallet and need to fund it. In most of the platforms wallets are required to be funded by cryptocurrencies and the widely accepted cryptocurrency in this context is the Ethereum.
4. (a) (i)

$$
\begin{aligned}
\mathbf{P} & =\frac{D_{1}}{(1+k)}+\frac{D_{2}}{(1+k)^{2}}+\frac{D_{3}}{(1+\boldsymbol{k})^{3}}+\frac{D_{3}(1+g)}{(1+k)^{3}(k-g)} \\
& =8 / 1.14+14 /(1.14)^{2}+22 /(1.14)^{3}+22.88 /\left[(1.14)^{3} \times(0.14-0.04)\right] \\
& =₹ 187.08
\end{aligned}
$$

Therefore, the price of the share is $₹ 187.08$ through DDM (dividend discount model).
(ii) In this case the number of half-yearly periods is 10, the half-yearly interest payment is ₹ 7 , and the discount rate applicable to a half-yearly period is 8 percent. Hence, the value of the bond is:

$$
\begin{aligned}
& \text { V }=7 \operatorname{PVIFA}(8 \%, 10)+100 \operatorname{PVIF}(8 \%, 10) \\
& =7 \operatorname{PVIFA}(8 \%, 10)+100 \operatorname{PVIF}(8 \%, 10) \\
& =7(6.710)+100(0.463) \\
& =46.97+46.30 \\
& =\text { Rs } 93.27
\end{aligned}
$$

(b) Given the total initial investments is $₹ 98,00,000$, out of the issue proceeds of $₹ 1,00,00,000$. Therefore. the balance of ₹ $2,00,000$ is considered as Issue Expenses.
Computation of Closing Net Asset Value

| Particulars | Opening <br> value of <br> Investments <br> $(₹)$ | Capital <br> Appreciation <br> $(₹)$ | Closing <br> value of <br> investments <br> $(₹)$ | Income (₹) |
| :--- | ---: | ---: | ---: | ---: |
| Equity Shares | $80,00,000$ | $7,50,000$ | $87,50,000$ | $12,00,000$ |
| $7 \%$ Govt. Securities | $8,00,000$ | NIL | $8,00,000$ | 56,000 |
| 9\% Debentures (Unlisted) | $5,00,000$ | NIL | $5,00,000$ | 45,000 |
| 10\% Debentures(Listed) | $5,00,000$ | $(-) 50,000$ | $4,50,000$ | 50,000 |
| Total | $98,00,000$ | $7,00,000$ | $1,05,00,000$ | $13,51,000$ |
| Less: operating expenses during the period | $(5,00,000)$ |  |  |  |
| Net Income |  | $8,51,000$ |  |  |

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| Net Fund Balance $=₹(1,05,00,000+8,51,000)$ | $1,13,51,000$ |
| :--- | ---: |
| Less: Dividend $=(10,00,000 \times 0.90)$ | $(9,00,000)$ |
| Net Fund Balance (after Dividend) | $1,04,51,000$ |
| NAV(Before considering Dividends) ₹ $1,13,51,000 \div 10,00,000$ | 11.35 |
| NAV(After Dividends) $₹ 1,04,51,000 \div 10,00,000$ | 10.45 |

5. (a) (i) Expected rate of return

|  | Total Investment $(₹)$ | Dividend $(₹)$ | Capital Gain (₹) |
| :---: | ---: | ---: | ---: |
| A Ltd. | 30 | 3 | 30 |
| B Ltd. | 40 | 3 | 30 |
| C Ltd. | 50 | 2 | 100 |
| GOI Bonds | 1000 | 140 | 10 |
|  | 1120 | 148 | 170 |

Expected Return on Market Portfolio $=(148+170) / 1120=28.39 \%$
CAPM, $E\left(R_{P}\right)=R_{F}+\beta\left[E\left(R_{M}\right)-R_{F}\right]$

| A Ltd. | $14+0.9(28.39-14)$ | $=14+12.95$ | $=26.95 \%$ |
| :--- | :---: | :---: | :---: |
| B Ltd. | $14+0.8(28.39-14)$ | $=14+11.51$ | $=25.51 \%$ |
| C Ltd. | $14+0.6(28.39-14)$ | $=14+8.63$ | $=22.63 \%$ |
| GOI Bonds | $14+0.01(28.39-14)$ | $=14+0.14$ | $=14.14 \%$ |

(ii) Average Return of Portfolio $=(26.95+25.51+22.63+14.14) / 4=22.31 \%$

Alternatively, $(0.9+0.8+0.6+0.01) / 4=2.31 / 4=0.5775$
$14+0.5775(28.39-14)=14+8.31=22.31 \%$.
(b)

| DETAILS | A | B | C | D |
| :--- | :---: | :---: | :---: | :---: |
| Risk free return | 8 | 8 | 8 | 8 |
| Fund invested | $100 \%$ money <br> multiplier | $50 \%$ MM and <br> $50 \%$ balanced <br> growth | $80 \%$ balanced <br> growth and $20 \%$ <br> safe money | Market |
| Beta | 1.80 | $0.5 \times 1.3+0.5 \times$ <br> $1.8=1.55$ | $0.8 \times 1.3+0.2$ <br> $\times 0.75=1.19$ | 1.00 |
| Return on <br> portfolio | 24 | $0.5 \times 24+0.5 \times$ <br> $17.5=20.75$ | $0.8 \times 17.5+0.2$ <br> $\times 13=16.6$ | 16 |
| Treynor's ratio $=$ <br> (Rp-Rf) $/ \beta$ | $(24-8) / 1.8$ <br> $=8.89$ | $(20.75-8) / 1.55$ <br> $=8.23$ | $(16.6-8) / 1.19$ <br> $=7.23$ | $(16-8) / 1$ <br> $=8$ |
| Rank | 1 | 2 | 4 | 3 |

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6. (a) A generic approach towards risk management must include the following steps:
(i) Setting the Objectives:

Determination of objectives is essential step in the risk management. The objective may be to protect/enhance profits or to develop competitive advantage. The objectives must be decided by the management and in this process company's risk tolerance must be taken into account.
(ii) Identification of Risk

The next step in the risk management process is identification of risk. Every firm faces different types of risks - based on its organizational structure, nature of business, the economic conditions, social and political factors, the status of the industry it operates. Any risk needs to be identified initially and then categorized as per its nature and character.
(iii) Measurement and Prioritization of Risk

Once the risks are identified, they need to be evaluated for ascertaining their significance. The significance of a particular risk depends upon the size of the loss (expected severity of consequences) that it may result in, and the probability of the occurrence of such loss (or, expected frequency). On the basis of these two factors, various risks faced by a company need to be classified as critical risks, important risks and not-so-important risks. This may be termed as risk prioritization. The severity is measured by using various risk measures.
(iv) Development of Strategy

Strategy setting is an important task in managing risk, as it sets a direction for the business as a whole. A strategy is essentially an action plan, which specifies the nature of risk to be managed and the timing. It also specifies the tools, techniques and instruments that can be used to manage these risks. Besides, it also deals with tax and legal problems.
Responses to risk generally fall into the following categories:
Risk avoidance: action is taken to halt the activities giving rise to risk, such as a product line, a geographical market or a whole business unit.
Risk reduction: action is taken to mitigate the risk of likelihood or impact or both, generally via internal controls.
Risk sharing or transfer: action is taken to transfer a portion of the risk through insurance, outsourcing or hedging.
Risk acceptance: no action is taken to affect likelihood or impact.
(v) Implementation of Strategy

Once the policies and strategies are in place, they need to be implemented for actually managing the risks; where actual execution of risk management takes

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place. This includes finding the best deal in case of risk transfer, providing for contingencies - in case of risk retention, designing and implementing risk control programs, etc. It also includes eyeing for operational details, like the back-office work, to ensure compliance controls.
(vi) Monitoring Risk

Risk monitoring is the last major element of risk management - but certainly not the least important. The function of risk management needs to be reviewed periodically, depending on the costs involved.
Risk management is a process or cycle which works continuously and in a repetitive manner. After monitoring the risk, the process of risk identification is done because risk keeps on changing its form as various new requirements come periodically.
(b) Computation of existing portfolio beta:

| Stock | Market value of stock (₹ in lakh) | Proportion | Beta of the stock | Weighted beta |
| :---: | :---: | :---: | :---: | :---: |
| X | 1600 | $4 / 13$ | 1.1 | 0.34 |
| Y | 2400 | $6 / 13$ | 1.2 | 0.55 |
| Z | 1200 | $3 / 13$ | 1.3 | 0.30 |
| Total | 5200 |  |  | 1.19 |

Value per futures contract $=$ Index price per contract $\times$ Lot size per futures contract $=$ $28,000 \times 100=₹ 28,00,000$.
(i) To reduce portfolio beta to 0.8 , the manager should sell index futures contract.

Portfolio value $=₹ 5200$ lakh
Value per futures contract $=$ Index price per contract $\times$ Lot size per futures contract $=28,000 \times 100=₹ 28,00,000$
Beta of the existing portfolio $=1.19$
Desired beta of the new portfolio $=0.8$
No. of contracts to be sold
$=$ Portfolio Value $\times$ (Beta of the portfolio-Desired Value of Beta)/Value of the futures Contract Number of Contracts $=5,200$ lakhs $\times(1.19-0.8) / 28$ lakh $=72.42$, say 73 contracts.
(ii) To increase the portfolio beta to 1.5 the manager should buy index futures contract. Portfolio value $=₹ 5200$ lakh
Value per futures contract $=$ Index price per contract $\times$ Lot size per futures contract $=28,000 \times 100=₹ 28,00,000$
Beta of the existing portfolio $=1.9$
Desired beta of the new portfolio $=1.5$
No. of contracts to be bought $=5,200$ lakhs $\times(1.5-1.19) / 28$ lakh $=57.57$, say 58 contracts.

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7. (a) (i) An American Depositary Receipt (ADR) is a certificate that represent shares of a foreign stock owned and issued by a U.S. bank. The foreign shares are usually held in custody overseas, but the certificates trade in the U.S. Through this system, a large number of foreign-based companies are actively traded on one of the three major U.S. equity markets (the NYSE, AMEX or Nasdaq).

These are a class of investment which allows international investors to own shares in foreign companies where the foreign market is hard to access for the retail investor, and without having to worry about foreign currencies and tax treatments. Global Depository Receipts are issued by international investments banks as certificates (the GDR) which represents the foreign shares but which can be traded on the local stock exchange. For example, a UK investor may be able to buy shares in a Vietnamese company via a GDR issued by a UK investment bank. The GDR will be denominated in GB Pounds and will be tradable on the London Stock Exchange. The investment bank takes care of currency exchange, foreign taxes etc. and pays dividends on the GDR in GB Pounds.
(ii)

| Option | Put |
| :--- | :--- |
| Strike price | ₹81 per US \$ |
| Premium | ₹ 1 per US \$ |
| Settlement (expiration) rate | ₹ 79.50 |

Benefit from Put option = Max [(Strike rate - Expiration rate),0] - Premium
$=$ Max [(₹ 81 per US $\$-₹ 79.50$ per US \$), 0 ] - ₹ 1 per US \$
$=₹(1.50-₹ 1)$ per US $\$=₹ 0.50$ per US \$
Here, if the exporter remains un-hedged, it will receive $=[₹ 79.50$ per US \$ x US \$ $1,00,000$ ) = ₹ 79,50,000

But with hedging using Put Option, the exporter receives at the end of 90 days $=$ [(₹ 81 x US \$ $1,00,000$ ) - (₹ $1 \times$ US \$ $1,00,000$ )] = ₹ $80,00,000$
Gain = ₹ 50,000
OR Gain $=(71-69.50)-1=1.5-1=0.5 ₹ / \$$
$1,00,000 \$ \times 0.5=50,000$ ₹
As there is benefit in owing the Put, so the Exporter should hedge using the Put Option.

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(b) The importer will loss if the $\$$ appreciates, as is indicated by the forward rate/ Spot rate on $1 / 9 / 2022=74.10$ ₹ $/ \$$ (Since, ₹ $10,18,875 / \$ 13,750$ )
3 m forward rate $=1 / 0.01340=74.63$
Hence by a forward contract, he will ask his banker to sell him at ₹ $74.63,3$ months later, irrespective of what happens to the spot rate on 1st Dec.
(i) On Dec 1st, if the sport rate increases to 74.74 (i.e., $1 / 0.01338$ ), Half of his exposure is hedged.
His pay-out will be on 1 st Dec, $13750 / 2 \times 74.74+13750 / 2 \times 74.63$
i.e., $6875 \times 74.40+6875 \times 74.63=513838+513081=10,26,919$.

If he had not gone for the Forward contract, he would have paid $13750 \times 74.74=$ 10,27,675
By forward contract, the net gain is $1027675-1026919=757$
Or
He can still buy from his bank at 74.63 . He saves $₹ 0.11$ per $\$$ by hedging i.e., $0.11 \times 6875=757$
(ii) If the exchange rate falls to 73.96 (i.e., $1 / 0.01352$ ) on 1st December, His pay out on $1 / 12$ will be $6875 \times 73.96+6875 \times 74.63$
i.e., he will pay $508475+513081=1021556$

If not gone for forward contract, he would have paid $13750 \times 73.96=10,16,950$
By forward contract the net loss $=1021556-1016950=₹ 4,606$
Or
He will lose due to the forward contract to the extent of $6875 \times(74.63-73.96)=$ ₹ 4,606 Since the forward rate was indicting a premium, the importer would only go for forward purchase agreement from the bank. If the actual spot rate goes in a different direction, then the forward contract will not result in hedging and will instead create loss.
8. (a)

| Particulars |  | Cost of Funds Y and HRS |  |
| :--- | :---: | :---: | :---: |
|  | Objective | Fixed Rate | Floating Rate |
| Y | Floating | $9.5 \%$ p.a. | LIBOR $+2 \%$ |
| HRS | Fixed | $13.5 \%$ p.a. | LIBOR $+2 \%$ |
| Differential in absolute terms |  | $4 \%$ | 0 |

The differential between two markets $=4 \%-0 \%=4 \%$.
A total of $4 \%$ needs to be shared between Y, HRS and Swap Dealer.

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Since HRS cannot pay more than $12 \%$ as against the fixed rate funding of $13.5 \%$, it requires $1.5 \%$ benefit out of $4 \%$. Commission to swap dealer is $0.5 \%$. so, benefit to Y $=4 \%-1.5 \%-0.5 \%=2 \%$.

The swap can therefore be structured as follows:

| Firm | Paid to Swap <br> Dealer | Received from <br> Swap Dealer | Paid to <br> Market | Net Cost | Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Y | LIBOR | $9.50 \%$ | $9.50 \%$ | LIBOR | LIBOR+2\% - LIBOR $=2 \%$ |
| HRS | $10 \%$ | LIBOR | $12 \%$ | $12 \%$ | $13.5 \%-12 \%=1.5 \%$ |

Y gets floating rate funds at LIBOR as against LIBOR $+2 \%$, thereby getting advantage of $2 \%$ HRS gets fixed rate funds at $13.5 \%$, there by getting advantage of $1.5 \%$.

Finally Swap Dealer get commission of $0.5 \%$.

## Schematic Diagram



Effective interest rates: If HRS is able to negotiate such that its total outflow is $12 \%$, Commission will be borne by Y.
Hence, effective interest rate for $\mathrm{Y}=$ LIBOR
HRS = 12\%
Alternatively, $\mathrm{Y}=\mathrm{LIBOR}+2 \%-2.25 \%=$ LIBOR $-0.25 \%$
HRS $=12 \%$ (Fixed) $+0.25 \%($ Commission $)=12.25 \%($ Fixed $)$.

