

Code – MDC	Subject – LEADERSHIP AND MANAGEMENT			
Sem – I / II / III	L – 45	T – 0	P – 0	C – 3

### Course Objectives:

- To know the concept of leadership and management;
- compare and contrast the major theories of leadership;
- analyze the decision-making process and change management;
- Evaluate the qualities necessary to effectively manage or lead in a team/group environment.

### Syllabus Content:

Section – A	Leadership and Management
Unit-1	<b>Introduction to Leadership</b> (Roles, functions and characteristics of a leader; evolution and growth of leadership; Leadership traits and ethics; Attitude, Behaviour, Personality traits and leadership; Types and Styles of leadership)
Unit-2	<b>Leadership and Management</b> (Nature, Scope and Significance of Management; Levels of Management; Functions: Planning, Organizing, Staffing, Directing and Controlling; Skills: Conceptual, Human and Technical; Roles: Interpersonal, Informational and Decisional; difference between a leader and a manager)
Section – B	Leadership Theories and Challenges
Unit-1	<b>Theories of Leadership</b> (Trait Theory, Behavioral theories, Contingency Theories, Transactional Theories and Transformational Leadership Theory)
Unit-2	<b>Issues and Challenges for Leaders</b> (Immerging trends in leadership; Servant leadership, Situational leadership; Gender and leadership; Effective Leadership Communication; Emotional intelligence and leadership)
Block-3	<b>Unleashing Leadership potentials</b>
Unit-1	<b>Self-Discovery – Developing Self</b> (Awareness of personal values, beliefs and Vision, Mission and Goals that motivates behaviour; Personal SWOT; Trust: Openness, confidentiality, blind spot and unknown part of personality; Self-disclosure, seeking feedback, self-reflection, introspection and self-management)
Unit-2	<b>Team Dynamics – Developing Others</b> (Foundations of Group behaviour; Group development; Group properties: Roles, norms, status, size, design and cohesiveness, Group decision making;

	Group culture and dynamics; Managing group conflict, power, politics, change management of diversity)
<b>Block-4</b>	<b>Leadership in Action</b>
<b>Unit-1</b>	<b>Digital Transformation in Leadership – Issues and Challenges</b> <ul style="list-style-type: none"> <li>• Elements of transformative business models</li> <li>• Sustainability in digital era (How digital transformation and sustainability can flourish together?)</li> <li>• Artificial intelligence</li> </ul>
<b>Unit-2</b>	Cases / Caselets on Leadership (Great Indian leaders Swami Vivekananda, Jamsedji Nusserwanji Tata, )

**Books Recommended:**

1. Sham Lal. Indian Realities in Bits and Pieces, Rupa and Co. New Delhi
2. Surendra Kumar & Pradeep Kapur. India of My Dreams, Academic Foundation, New Delhi
3. Nissam, Urlah. India: Economic, Political and Social Issues
4. Drucker, Peter and Maciariello, Joseph: 366 Days of Insight and Motivation for Getting The Right Things Done: Rutledge





**MDC**  
**(MULTI DISCIPLINARY COURSE)**  
**Under**  
**BUSINESS ADMINISTRATION**